

TOUGH INTERVIEW QUESTIONS

1. Tell me about yourself.
2. Why do you want this job? Why do you want to work for this company?
3. Why did you leave your last job?
4. Why should we hire you? What can you do for us?
5. What do you know about our company?
6. What did you like least about your last job?
7. What are your three greatest strengths and why? Weaknesses?
8. Where would you like to be in your career in five years?
9. What experience do you have working under pressure?
10. What accomplishments have given you the most satisfaction? Why?
11. What salary do you have in mind? What about you justifies that salary?
12. What have you been doing since you left your last job? School?
13. What people have had the most influence on you? Why?
14. Describe how you solve problems.
15. Do you prefer to work alone or as part of a team? Why?
16. How do you get along with people?
17. What do you expect from a supervisor?
18. If I call your references/past supervisors, what would I be told?
19. What subjects in school did you like/dislike? Why?
20. What can you offer us that someone else cannot?
21. How do you know when you've done a good job?

22. What do you think an employee's obligation is to his/her employer?
23. If we hired you, what would your first priorities be in your new job?
24. If you could have any job (salary or training aside), what would you want and why?
25. Describe a perfect working environment.
26. What can you do that would help increase sales? Decrease expenses?
27. Describe a situation in which your work was criticized and how you responded?
28. How do you define success for yourself?
29. How would you describe your own personality?
30. What do you think are the most important characteristics for someone to have in order to do the job for which you are applying?
31. What have you learned from some of the jobs you've held?
32. Why did you choose this course of work?
33. What qualifications do you have that make you feel you will be a success in your field?
34. Are you a volunteer in the community?
35. Do you have plans for further training?
36. What have you done that shows initiative and willingness to work?
37. How would your past employers/friends describe you?
38. Give three words to describe yourself.
39. Have you ever been involved with training, supervising or teaching others? When?